## 2014 in brief

# We fully or partially realised our investments in five companies.

**€2.6bn**
returned to investors in 2014

**Our combined sector and regional investment approach has generated strong returns for our investors, throughout the economic cycles.**

### Sebia

**Divestment type/route**
Investor consortium
**Final realised date**
December 2014
**Gross return**
2.4x cost

The sale of in-vitro diagnostics business Sebia to a private equity led consortium in December followed the company's expansion into the US and emerging markets, making it a clear leader in its field.

### Gondola Group Limited

**Divestment type/route**
Investor consortium
**Final realised date**
January 2015
**Gross return**
2.4x cost

The sale of Gondola's restaurant brands occurred in several stages, including the sale of Byron, a brand created under Cinven's ownership, in 2013; the sale of PizzaExpress to a Chinese financial buyer in July 2014, following a major international and emerging market roll-out; and the agreed sale of the remaining assets, ASK and Zizzi, in a secondary buyout in December 2014.

### Numericable Group

**Divestment type/route**
Partial/IPO
**Listing date**
November 2013
**Market capitalisation on IPO**
€3.0 billion

Cinven created a true European champion through its investment in cable operator Numericable Group. During Cinven's ownership, the company consolidated a highly fragmented French cable market and listed on the NYSE Euronext Paris in November 2013. Following the highly successful IPO, Cinven crystallised significant value from the fund's remaining holding throughout 2014.

### Spire Healthcare

**Divestment type/route**
Partial/IPO
**Listing date**
July 2014
**Market capitalisation on IPO**
£842 million

The flotation of Spire Healthcare was very positively received by the market, with its market capitalisation rising more than 50% by year end, at which point Cinven retained 58% of its original shareholding in the business. Cinven subsequently sold down further tranches in January and April 2015.

### Avolon

**Divestment type/route**
Partial/IPO
**Listing date**
December 2014
**Market capitalisation on IPO**
$1.6 billion

The flotation of Avolon followed strong trading results and the successful execution of a value creation plan characterised by international and emerging market expansion. Given market volatility at the time of flotation, Cinven opted to only dispose of 17.5% of its initial stake at IPO.

# We continue to build value in our portfolio companies.

**Cinven supports its portfolio companies in generating exceptional value through strategic and operational improvements. In particular through strategies such as internationalisation, acquisitive growth, pricing and sales force effectiveness. We are particularly focused on increasing the top line of our portfolio companies in order to build regional and global champions in their fields.**

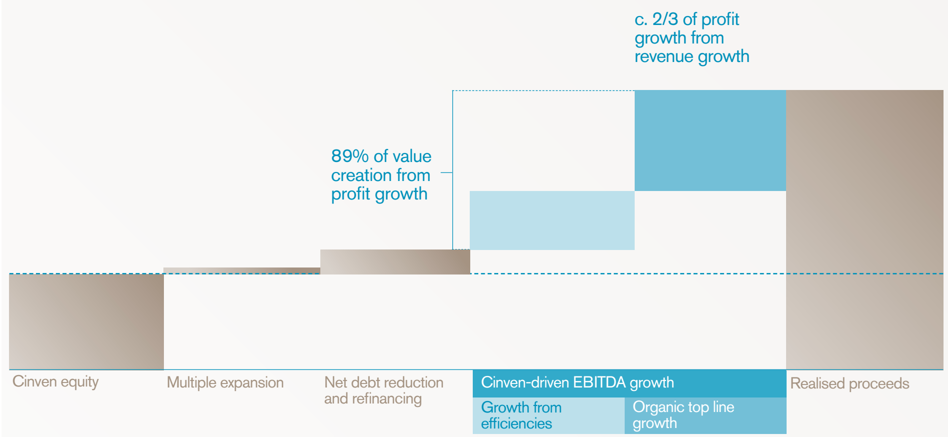
During 2014, companies in the fourth and fifth Cinven funds achieved aggregated sales and earnings growth of 8% and 12% respectively.

The average holding period for companies in the fourth Cinven fund was around five years.

# Investing a dedicated European private equity fund.

**2014 saw further investment from the fifth Cinven fund, a €5.3 billion vehicle raised in 2012. The fund is structured, like all predecessor funds, as a 10-year limited partnership.**

**Our investment approach is focused on revenue growth and realising efficiency gains**



# During 2014 we identified and invested in five companies with exceptional growth potential in Europe and beyond.

**We completed 16 add-on investments for nine portfolio companies.**

By helping to identify and execute strategic acquisitions, we are ensuring our companies achieve scale and true international leadership.

**€1.2bn invested in 2014**

## New investments in 2014

### Heidelberger Leben

| Deal size | Acquired |
|---|---|
| €300m | April 2014 |
| **Country** | **Sector** |
| Heidelberg, Germany | Financial Services |

Heidelberger Leben Group is a rare opportunity to follow our continued success in building UK-based Guardian Financial Services, with a similar value accretive process in German-speaking markets. As an investor who is comfortable with balance sheet risk, we find such opportunities to be relatively uncompeted.

### Medpace

| Deal size | Acquired |
|---|---|
| $915m | April 2014 |
| **Country** | **Sector** |
| Ohio, USA | Healthcare |

Our global perspective of the Healthcare sector uncovered the opportunity to acquire Medpace, a contract research services provider to pharmaceutical, biotech and medical device R&D departments, on a proprietary basis. We are partnering with the management team to unlock its European and Asian growth potential.

### ufinet

| Deal size | Acquired |
|---|---|
| €510m | June 2014 |
| **Country** | **Sector** |
| Madrid, Spain | TMT |

Ufinet provides fibre infrastructure and services to telecom operators in Spain and Latin America. Our experience of investing in 'telecom neutral' cable and fibre operators (such as Numericable Group and Ziggo) enabled our TMT team to identify Ufinet's potential amid the structural growth in data traffic and fibre networks.

### Visma

| Deal size | Acquired |
|---|---|
| NOK21bn | Aug 2014 |
| **Country** | **Sector** |
| Oslo, Norway | TMT |

Visma has built a market-leading position in Nordic B2B software through well-executed consolidation. As a buy and build specialist, Cinven was a natural partner to help Visma continue its strategy of European expansion.

### northgate public services

| Deal size | Acquired |
|---|---|
| ND | Dec 2014 |
| **Country** | **Sector** |
| Hertfordshire, UK | TMT |

Companies that save public and private sector organisations money are particularly attractive at present, and Northgate Public Services is exceptionally well-placed to build on its Software-as-a-Service market-leading position in the UK and internationally.

## 2014 in brief

continued

### Add-on investments in 2014

CPA Global

**CPA Global** acquired **Patrafee** a Nordic IP services provider in January in order to increase its presence in the Nordic patent renewals market and to enhance its IP software offering. In August, CPA Global acquired US-based international patent services provider **Landon IP**.

Prezioso Linjebygg

**Prezioso Technilor** acquired **Linjebygg Offshore**, a Norwegian oil and gas services company, as part of its continued evolution from a regional maintenance provider into a global asset integrity champion with broad skills, capabilities and global reach. The combined entity is now called **Prezioso Linjebygg**.

Guardian Financial Services

**Guardian Financial Services** acquired 330,000 **Ark Life** policies from Allied Irish Bank representing £3.5 billion of assets, in May. In July, it acquired £1.7 billion of pension annuities-in-payment from **Phoenix**. Following the transfer, Guardian Financial Services will manage approximately £17 billion of assets on behalf of 900,000 customers in the UK and Ireland.

Heidelberger Leben

**Heidelberger Leben Group** acquired **Skandia's** life insurance businesses in Germany and Austria from Old Mutual Group in October as part of its strategy to consolidate the German life insurance market.

AMCo Amdipharm Mercury

**AMCo** acquired **Focus Pharmaceuticals**, a UK-based speciality pharma company with sales of £40 million, in October.

JOST

**JOST Group** acquired **Mercedes-Benz TrailerAxleSystems** in October, from Daimler AG significantly expanding the company's product portfolio.

SLV

**SLV** acquired **Unex**, a Swiss provider of LED lighting fixtures with a complementary product portfolio, for €9 million in November, as part of Cinven's strategy to accelerate growth through small, value accretive acquisitions.

HEG

**HEG** acquired '**Sign-Up.to**', a provider of enterprise solutions to SMEs in August 2014, followed by the acquisition of German-headquartered **intergenia**, one of Europe's leading web hosts and operator of Europe's greenest data centre, in January 2015.

VISMA

**Visma** acquired **FMS Group**, Visma's first Latvian acquisition in June, expanding its presence in the Baltics; **Info Consensus**, a software provider to Norwegian municipalities in July; Norwegian debt collection company **Creno AS** and two Norwegian payroll systems businesses in November, **Finale Systemer AS** and **Mokastet AS**, further strengthening its focus on cloud-based solutions for year-end accounts production.