

## Our Investors

**Our investors represent individuals worldwide who are the ultimate beneficiaries of our investment activities.**

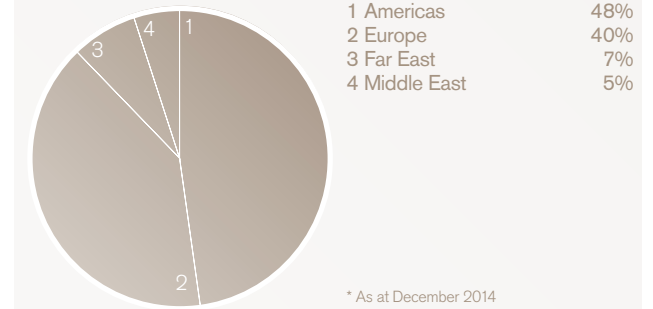
We view our investors (Limited Partners or LPs) as long-term partners and we cultivate the relationships with transparency, dedication and care. We are ever mindful of our responsibilities towards our Limited Partners.

Our global investor base consists primarily of corporate and public pension funds, sovereign wealth funds, life insurance companies, endowments and foundations, and family offices. While Cinven's relationship is with these institutional investors, we are highly cognisant of the impact our performance has on the ultimate beneficiaries of those funds.

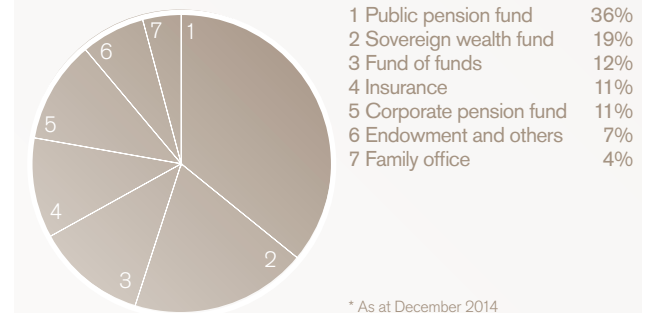
Our latest fund, the fifth Cinven fund raised in 2012, has 117 investors from 22 countries.

We seek to build lasting relationships with our Limited Partners evidenced by the fact that our three original pre 1995 pension fund investors – British Coal, British Rail and Oak Pension Asset Management (formerly Barclays Pension Fund) – have invested with us for more than 20 years. In addition, we actively develop new relationships across the world and continually seek new long-term relationships with Limited Partners.

Current investors by geography (by number)\*



Current investors by type (by amount invested)\*



## Our Investors

continued

# Our partnership approach to investor relations.

Our Investor Relations and Fundraising team (IR team) is a group of senior individuals with investment and/or operational experience, who serve as key points of contact between Cinven and our LPs. The IR team strives to uphold the highest standards of communication across all interactions with Cinven's Limited Partners.

The IR team is led by Cinven partner Alexandra Hess, and also includes a Client Services division led by Sarah Verity, with responsibility for the provision of detailed reporting, presentations and responses to LPs' information requests.

Co-investment opportunities have become a sought-after feature among some LPs and Cinven's IR team has developed a structured process to ensure those investors interested are presented with the opportunity to co-invest alongside Cinven.

### Investor Relations and Fundraising team

- 1 Alexandra Hess  
Partner
- 2 Jonas Nilsson  
Partner
- 3 Joseph Wan  
Partner
- 4 Yalin Karadogan  
Partner
- 5 Ivan Kwok  
Managing Director
- 6 Sarah Verity  
Director
- 7 Tarek Bayazid  
Director
- 8 Lila Warburton  
Executive
- 9 Adam Watkins  
Executive

